

IT'S ALL ABOUT COMPETENCE

THE PAWLIK CONSULTANTS MANAGEMENT BOARD

JOACHIM PAWLIK

BORN 1965

is Chairman of the Board. Primarily responsible for implementing international projects for companies in Germany and abroad, his main areas of expertise are human resources development and the development and optimization of sales strategies. Hamburg-born Pawlik is also a member of various supervisory boards and advisory committees, and much in demand on the lecture circuit as a speaker on sales- and management-related topics. After having completed his apprenticeship as a shipping agent, he pursued a career as a professional soccer player in the second Bundesliga with F.C. St. Pauli. At the same club, he oversees the sections sponsoring and marketing as a vice president today. While still a student, he founded a financial services company at which he gained broad experience as Director of Sales. Selling the company five years later, Pawlik set out on a trip around the world, during which he met his American wife. Upon his return in 1996, he founded the company today known as PAWLIK Consultants GmbH. Joachim Pawlik lives in Hamburg with his wife and their two sons.

ARNE ADRIAN

BORN 1966

has worked as a consultant since 2001 and has been Member of the Board at PAWLIK Consultants since 2007. He is responsible for the company's Personnel Consulting unit and manages the Berlin office. Following his degree in Business Administration, Hamburg-born Adrian took on a managing role within the trade industry, where he gained extensive sales and management experience. Four years later, he joined the German subsidiary of an international shop design company, heading up their Sales department for over five years. He left this position to assume a role as Member of the Board at a medium-sized wholesale company serving the media industry, where he worked for six years before entering the world of consulting. As Head of Sales, Purchasing and Logistics, he was responsible for sales in the triple-digit million region and for a staff of over 150 people. Arne Adrian lives in Berlin with his partner and their two children.

PAWLIK

PROF. DR. HENRIK MEYER-HOEVEN

BORN 1961

is responsible for PAWLIK Consultants' Product Development unit. He studied Economics and Business Administration in Hamburg, St. Gallen and Vienna before joining the Haniel Group, where he worked for twelve years. Initially Head of Corporate Communications, he later moved to the Group's pharmaceuticals subsidiary GEHE Stuttgart, today known as Celesio AG. Here he advanced from Branch Office Manager to Regional Manager to Managing Director of Purchasing, Marketing and Sales before leaving the company to pursue a career in consulting. As a consultant, Meyer-Hoeven worked for various trade and industry companies and strategic alliances. He joined PAWLIK Consultants as a partner in 2002, becoming Member of the Board in 2004. In April 2014, he was appointed to the position of Professor of HR Management and Organisation at the HSBA (Hamburg School of Business Administration). Henrik Meyer-Hoeven is married and has two sons.

CURRENT AS OF MARCH 2017

PAWLIK CONSULTANTS GMBH

PAWLIK Consultants specializes in optimizing companies' success. This process involves evaluating all of the factors affecting the respective client's performance. Founded in 1996 by Joachim Pawlik, the company today employs a staff of over 150 and has offices in Hamburg, Berlin, Cologne, Munich, Amsterdam, Paris, Hong Kong and Beijing. Its experienced consultants boast in-depth expertise in the fields of culture, organization and personnel, which they apply in combination with PAWLIK's cutting edge neurobiological and psychological research findings.

www.pawlik.de

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